

# ROCKCLIFFE LAWN TENNIS CLUB

## Profit & Loss

November 2017 through October 2018

	FY 2018	FY 2017
<b>Ordinary Income/Expense</b>		
<b>Income</b>		
<b>4000 - Membership Dues</b>	116,297.56	103,544.99
<b>4010 - Advertising Sponsors</b>	16,240.00	8,509.73
<b>4015 - Government Grants</b>	6,720.00	
<b>4020 - Interest &amp; Other Income</b>	6,276.68	1,102.98
<b>4030 - Guest Fees</b>	2,335.70	1,590.00
<b>4110 - Annual Social</b>	4,088.79	4,466.61
<b>4140 - Food/Drink/Tuck Sales</b>	17,432.96	15,483.73
<b>4150 - Junior Programs</b>	52,242.84	41,977.00
<b>4170 - Lessons &amp; Clinics</b>	20,002.55	14,917.72
<b>4190 - Barbeques</b>	5,688.80	3,290.75
<b>4200 - Tournaments</b>	4,430.88	942.46
<b>Total Income</b>	251,756.76	195,825.97
<b>Expense</b>		
<b>6000 - Payroll Expenses</b>		
<b>6010 - Club Manager</b>	27,276.43	28,672.60
<b>6020 - Club Attendants</b>	32,364.85	20,605.69
<b>6030 - Grounds Employees</b>	6,769.11	91.64
<b>6031 - Contract Grounds &amp; Court</b>	8,051.00	13,074.50
<b>6035 - Food and Beverage Manag</b>	4,625.14	
<b>6040 - Pro Fees for Instruction</b>	22,126.34	11,327.70
<b>6050 - Pro Fees for Admin/Other</b>	2,650.40	7,829.63
<b>6060 - Camp Instructors</b>	22,702.24	11,198.39
<b>6080 - Other Employment</b>	799.80	550.00
<b>Total 6000 - Payroll Expenses</b>	127,365.31	93,350.15
<b>6090 - Cost of Goods Sold</b>	18,755.06	10,731.51
<b>6100 - Grounds &amp; Court Maintenan</b>	23,317.02	14,823.69

	<u>FY 2018</u>	<u>FY 2017</u>
6150 - Supplies & Equipment	18,412.74	13,055.64
6200 - Office Expenses	1,141.49	301.49
6250 - Bank Service Charges	6,765.04	2,893.32
6300 - Utilities		
6310 - Telecommunications	1,919.82	1,853.82
6320 - Computer Services	850.90	
6330 - Electricity	1,504.99	1,488.48
6340 - Security	378.16	160.71
6350 - Waste Management	2,718.77	2,233.63
6360 - Water	17,310.48	12,099.98
<b>Total 6300 - Utilities</b>	<u>24,683.12</u>	<u>17,836.62</u>
6400 - Property Taxes	9,385.98	8,096.97
6450 - Advertising & Website	583.84	250.00
6500 - Insurance Expense	4,450.68	4,280.04
6550 - Bookkeeping	6,181.00	4,284.00
6575 - Audit Fees	1,650.00	1,650.00
6600 - Legal & Consulting Fees	650.00	58.94
6650 - Incentives for Membership	1,092.61	977.09
6675 - Association Fees & Licenses	3,267.00	
6700 - Miscellaneous	126.49	204.98
6705 - Donations to Special Project	1,200.00	
<b>Total Expense</b>	<u>249,027.38</u>	<u>172,794.44</u>
<b>Net Ordinary Income</b>	<u>2,729.38</u>	<u>23,031.53</u>
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