



Minutes of the Annual General Meeting, 3:00 PM, December 9, 2018

Held at the Rockcliffe Community Centre

Michael Teeter, President, acted as Chair

1. The meeting was called to order by the President.
2. The Minutes of the December 3, 2017 AGM and the Agenda for the 2018 AGM were approved on motions by Bill Turner, seconded by David Clendenning.
3. Michael Teeter gave the President's report. He noted the club's performance improved in several areas over the past year. He cautioned that although revenues grew significantly, so did expenses which must be monitored carefully going forward. Membership increased significantly to 380 members. He noted that membership fees have not changed materially for many years and will need to be looked at. The members' decision to change the white-only tennis attire rule was difficult but has been accepted and the club has moved on.

Chris Hannant and Vincent Beaulé have committed to return as Club Manager and Director of Junior Programs respectively in 2019. Vincent's mandate will be a strong focus on all aspects of the junior after-school and summer programs.

Michael noted the friendships and camaraderie among the Board of Directors whom he thanked for their hard work and support. And he singled out Sarah Baxter and Jean-Pierre Huard for their active participation as they step down from the Board.

4. Fiona Murray summarized the 2018 junior program. The registrations were robust. She commended the work of Mark Tyhurst and Vincent Beaulé and other junior instructors. For 2019, more effort will be put into social media to recruit more juniors. The junior after school program was held again in spring and fall and was very successful.
5. Gill Kirkwood reported on the club grounds, the clay and hard courts and the clubhouse. Court 4 is often in shade and needs special attention. The relatively dry summer caused a significant increase in water usage. He drew attention to the wall on Lansdowne beside court 1 which may require repairs in the future.
6. Paul Henry reported on the active participation by members in the tennis programs. The new drop-in program was well attended. Thursday evening BBQs were revived and were very popular. For 2019, the club will examine whether to launch a city-wide open tournament. He confirmed the club professionals will not be permitted to compete in RLTC-only tournaments. The uptake on pickleball was below expectations; the court allocated to pickleball would require painted lines to achieve a higher level of members' commitment.
7. Fiona Murray reported the two BBQ family nights held at the club in June and July were well received. Each night included approximately 40 people, mainly young families, Fiona also summarized the annual social event attended by 100 members and spouses. The raffle and silent auction were very popular. She thanked the sponsors for making this event so successful.
8. Michael Teeter reported that membership increased from 336 to 380 over the past year which is very encouraging. This increase is consistent with other clubs in the region. However, the club has a long way to go in order to catch up to the levels over 500 a few years ago.
9. Tony Stikeman reported on the club's signage sponsor which brought in a record \$16,000s. Six organizations participated this year, namely Conway Baxter Wilson, Marilyn Wilson, WCPD, Ashbury College, Elmwood, and Warren Camacho.
10. Allan Culham reported on the club's finances which are in very good shape overall. The club has \$68,000 in chequing account, \$20,000 in savings account and \$70,000 in GICs. Revenues increased by 28% but expenses increased by 44%. Since the goal is to run a modest surplus each year and this year's surplus was only \$2,700, tighter control over expenses is definitely needed and the fee

structure should be revisited. The club will carefully and cautiously examine two potential capital projects: outdoor lights and a new clubhouse. Allan reminded the meeting that the club has applied for a Trillium grant to be put toward the lights. However, in the absence of a grant, neither of these projects appear feasible at the present time.

The financial statements were approved on a motion by Konrad Von Finckenstein, seconded by David Clendenning.

Bill Turner noted the club's profits from lessons are unsatisfactory, to which Michael Teeter responded that the club is taking steps to ensure this is fixed. It was also noted the club pays property taxes unlike all other clubs in the region which are city- or NCC-owned

David Adam suggested launching an annual Grand Durand tournament to raise capital funds.

11. Tony Stikeman reported on updates to the club's By-laws. The purpose is to ensure the By-laws reflect the many changes that have occurred in the club's day to day activities and the club's structure since they were last revisited in 2007. The only significant change is to increase the size of the Board from 8 to 10 Directors. The changes were approved on a motion by David Adam and seconded by Bill Turner.
12. David Goldfield, seconded by Carol Hart, moved a motion to approve the Board's actions on behalf of the club during 2018. The motion carried.
13. Gill Kirkwood, seconded by David Goldfield, moved a motion to approve retaining the services of Andrea Poole as the club's accountant. The motion carried.
14. Fiona Murray reported on behalf of the Board's nominating committee on their search for four new Directors to complete the Board. Philip English, Anders Jeppsson, Erica Leslie and Louise Malhotra agreed to accept two-year appointments to the Board.
15. In a general discussion, Bill Turner reported on the committee's review of outdoor lights. As stated earlier by Allan Culham, the Board will tread very cautiously and carefully around this file.

Philip English commended and thanked Michael Teeter for his energetic leadership and invaluable contribution to the club during his tenure on the Board and particularly during his presidency.

16. There being no further business, a motion to adjourn was moved and carried.